## Receive Top Dollar For Your Note!





#### **Nationwide**

We purchase notes in all 50 states



### **Broker Centric Service**

Purchasing notes since 1978



#### **Custom Pricing Options**

We can tailor a purchase to meet your needs



#### **Trust**

FDIC insured, federally regulated bank

## What We Buy

Grand Bank buys most types of real estate secured debt instruments. Some examples are:

- Mortgages
- Trust Deeds
- Contracts for Deed (aka Land Contracts or Agreements for Deed)
- Bonds for Mortgage (New York)
- Credit Sales (Louisiana)
- Security Deeds (Georgia)

Debt obligations must be secured by real estate.

#### Examples of Acceptable Real Estate Security:

- Residential
- · Single family homes
- Manufactured housing with land
- Condominiums
- Town homes
- Multi-family

#### Land

- Lots (improved or unimproved)
- Farms/Ranches
- Raw acreage
- Commercial

#### Commercial

- Retail buildings
- Office buildings
- Light industrial

#### Examples of Unacceptable Security:

- Manufactured housing without land
- Highly speculative land held for development
- Desert tracts



## Types of Purchases

We offer several different purchase options to help fit your specific cash needs. In addition, you will find that unlike other companies, we can tailor a purchase program to meet your specific needs by offering you unique options that others can't.

#### Full Purchases

You sell your entire interest in the note. This is the most traditional method of purchasing notes wherein all remaining amounts due under the note are assigned to Grand Bank and you receive one lump sum payment at closing.

#### Partial Purchases

With a partial purchase transaction, Grand Bank purchases a specified number of future payments due to you. The loan is transferred back to you upon receipt of the amounts due Grand Bank. The partial purchase transaction has always been a popular method used by note sellers. You may have a need for less cash than the amount realized by a sale of the entire note. Therefore, Grand Bank can design a purchase of a

specific number of payments that gets you the amount of cash you need now, with the potential for you to receive

# We Buy Notes Nationwide!

Custom programs available.

future payments as well. Depending upon the circumstances, this is often the best way for you to tailor the note sale to meet your specific cash needs.

#### Installment Purchases

An installment purchase is a combination of two or more partials paid out over specified periods. This can provide you multiple lump sums of cash sooner rather than later. Many sellers enjoy the freedom of not having the burden of tax reporting, collections, accounting, insurance and more.

#### Split-Payment Partial Purchase

A split-payment purchase is another variation of the partial purchase method. If you are worried about losing all that monthly cash your note generates, this may be the way to go. As in the other partial purchase methods, you sell a specified number of future payments due to you. However, with the split-payment partial, Grand Bank purchases only a portion of the monthly payment you receive. The amount you sell is up to you. We could purchase half the payment, a fourth of the payment or two-thirds of each payment. This would leave you a monthly income of the remaining portion of the payment you choose not to sell. As with the other partial purchase methods, once the bank receives that to which it is entitled, the loan is reassigned to you.



